

C. C. Goodman, Geo. Arnsperger,

STANDARD
CLOTHING COMPANY,
THIESEN BUILDING.Cold Weather
is
Here
Againand is going to stay with us now
until March. Why not get your-
self a good supply of

WOOL UNDERWEAR

to keep yourself comfortable
during the winter months?

Overcoats and Cravenettes.

We still have a few very de-
sirable coats that will protect
you from the sudden changes of
our climate. Think it over and
come in and take a look at our
stock.Standard Clothing Co.,
THIESEN BUILDING.NEAT APPEARANCE
...is...

A Good Recommendation

FOR \$1.00 PER MONTH.
WE WILL KEEP YOUR
CLOTHES IN GOOD SHAPEPensacola
Pressing Club
E. L. REESE, Prop.
J. E. WEBB, Manager.

W. B. WRIGHT & CO.

Manufacturers of
and Dealers in
LUMBER, LATHS, SAWED CYPRESS
SHINGLES AND KILN-
DRIED SAPS.R. K. WHITE,
Watchmaker, Manufacturing Jeweler
and Graduate Optician.
21 S. Palafox Street, Pensacola, Fla.

TERSELY TOLD.

W. S. Ware, of Jacksonville, who is
interested in the Stratton Ice Works,
is in the city for a few days' visit. Mr.
Ware is the guest of J. R. Keller.Mr. Frank B. Gardner, representing
Alex Rice, of Montgomery, is regis-
tered at the Merchants hotel. He will
be here until Saturday hustling orders
for his firm.W. E. Peebles, T. C. Watts and E.
H. Warren, of Montgomery, who have
been hunting in the vicinity of Per-
dido for the past few days, passed
through the city yesterday en route
home.The fire department had a call yes-
terday to a small cottage at the corner
of Jackson and F streets, which was
unoccupied, but had evidently been
fired by some party seeking refuge
from the cold weather. The cottage
was completely destroyed as the de-
partment had to stretch hose for sev-
eral hundred yards before the house
could be reached.

THE WRONG DIAGNOSIS.

Prompt the Use of Worthless Rem-
edies.Even an experienced physician will
sometimes make a mistake in diag-
nosis, in which event his entire treat-
ment is wasted and may even be in-
jurious to the patient.The advantages of all other hair re-
storatives save Herpicide have
wrongly diagnosed the cause of dan-
druff and falling hair.They figure on a functional disease
whereas it is now known and gener-
ally accepted that hair loss is due to
the parasitic germ which Newbro's
Herpicide destroys.There is no substitute for Herpicide,
except none.Sold by leading druggists. For sale
by W. A. D'Alemberte, druggist and
apothecary, 121 S. Palafox. Send 10
cents in stamps for sample to The
Herpicide Company, Detroit, Mich.

Magazine

Racks \$5 to \$7.50

Get one and take care of your magazines.

TABOURETTES, OAK AND MAHOGANY, 50c to \$3.
In weathered oak and mahogany, always handy and orna-
mental.

PICTURES, FRAMED, 25c to \$15.00.

Some unusually pretty ones, all hand work.

OAK SIDEBORDS, \$10 to \$65.

Buy one to-day—pay later.

MARSTON & QUINA,

108-110 South Palafox St. Phone 149, Pensacola, Fla.

CITY ATTORNEY HAS THE
WATER COMPANY DOCUMENTWHICH WAS FOUND RECENTLY,
AND HAS BEEN TURNED OVER
TO HIM FOR INVESTIGATION—
NO INFORMATION GIVEN OUT
REGARDING THE MATTER.City Attorney John B. Jones is now
in possession of the document dis-
covered a few days ago by Col. Chas.
A. Choate, who was employed by the
Water Committee to seek for the origi-
nal franchise of the Pensacola Water
Company.As was stated in The Journal yester-
day morning a document bearing upon
the franchise was found. Whether or
not this is the original franchise could
not be learned.The city attorney, when seen yester-
day afternoon and asked for the pa-
per by a Journal reporter, stated that
it was beyond his jurisdiction to al-
low the inspection of any paper that
might be placed in his custody by the
city officials, and furthermore that it
was at that time locked in his safe.That the paper is the original fran-
chise of the Pensacola Water Com-
pany is believed in many quarters.
In fact it is the contention of many
that were it not the franchise the
committee would never have taken
the precautions now being undergone
to preserve it or maintain such sec-
recy, nor would it have been referred
to the city attorney. The latter yes-
terday admitted that it had been re-
ferred to him, he supposed for com-
paring it with the franchise as it ap-
pears in the city ordinances and with
the minutes of the city council.Whether this view is correct will
not be known until the Water Com-
pany makes a report to the city coun-
cil upon the question. At that time
it will be definitely known if it is the
original charter and whether or not
the figures correspond with those on
the minutes and in the city ordi-
nances.It is more than probable that the
Water Committee will hold a special
meeting within a few days to take
some action upon the question and de-
cide whether or not to call for a
special meeting of the city council.

TO CURE A COLD IN ONE DAY.

Take Laxative Bromo Quinine Tab-
lets. All druggists refund the money
if it fails to cure. E. W. Grove's sig-
nature is on each box. 25c.ZERO WEATHER EXPECTED; OR-
DER WOOD AND COAL OF J. R.
KELLER, PHONE 59.

How to Shoot a Rattlesnake.

The writer once saw an Indian kill
a rattlesnake in a very peculiar man-
ner. The rattlesnake was about ten feet
from the Indian, who was resting the
ride on his knee, apparently taking aim.Whenever he moved the weapon a
few inches the snake would move
around and get exactly in line with it.
Then, to show how the thing was done,
the Indian moved about the snake in a
circle, and the reptile moved as if its
tail were a pivot, always keeping its
head and body in line with the gun.The Indian then agreed to bandage his
eyes and shoot the snake in the mouth.
The writer bandaged the Indian's
eyes, and, holding the gun by his side
at arm's length, the latter pulled the
trigger, and the ball entered the snake's
mouth and passed the whole length of
its body."How did you take aim?" was the
query."The snake he take aim," was the
reply.We have talked with an old hunter
on this proposition, and he claims that
a rattlesnake will always range direct-
ly in line with a gun or stick pointed at
it.—Exchange.

Redeem Your Past Failures.

You may say that you have failed too
often, that there is no use in trying,
that it is impossible for you to suc-
ceed and that you have fallen too of-
ten even to attempt to get on your feet
again. Nonsense! There is no failure
for a man whose spirit is unconquered.No matter how late the hour or how
many and repeated his failures suc-
cess is still possible. The evolution
of Scrooge, the miser, in the closing
years of his life, from a hard, narrow,
heartless money grubber, whose soul
was imprisoned in his shining heap
of hoarded gold, to a generous, genial
lover of his kind, is no mere myth
of Dickens' brain. Time and again, in
the history of our daily lives, chronic-
led in our newspapers, recorded in
biographies or exhibited before our
eyes, we see men and women redeem-
ing past failures, rising up out of the
stupor of discouragement and boldly
turning face forward once more.—O.
S. Marden in Success.

When Lee Resigned.

In "Recollections and Letters of Gen-
eral Lee," by his son, Captain R. E.
Lee, a new light is thrown on the great
commander at the time of his resigna-
tion from the United States army. In
a letter to his sister he says:"With all my devotion to the Union
and the feeling of loyalty and duty of
an American citizen, I have not been
able to make up my mind to raise my
hand against my relatives, my children,
my home. I have therefore resigned
my commission in the army, and, save
in defense of my native state, with the
sincere hope that my poor services may
never be needed, I hope I may never
be called on to draw my sword. I
know you will blame me, but you
must think as kindly of me as you can
and believe that I have endeavored to
do what I thought right."That he really did not expect to fight
is shown by the following extract from
a letter to his wife: "I do not know
what my position will be. I should
like to retire to private life if I could
be with you and the children, but if I
can be of any service to the state or
her cause I must continue."

Circumstantial Evidence.

Sir Henry Hawkins, a brilliant adv-
ocate and one of England's greatest
criminal judges, expressed the follow-
ing opinion in his "Reminiscences.""Let me say a word about circum-
stantial evidence. Some writers have
spoken of it as a kind of 'dangerous
innovation' in our criminal procedure.
It is almost the only evidence that is
obtainable in all great crimes and it is
the best and most reliable. I have wit-
nessed many great trials for murder,
but do not remember one where there
was an eyewitness to the deed. How
is it possible, then, to bring home the
charge to the culprit unless you rely on
circumstantial evidence?""Circumstantial evidence is the evi-
dence of circumstances—facts that can-
not be contradicted. Circumstances have
no motive to deceive, while human tes-
timony is too often the product of ev-
ery kind of motive."

Fish That Change Color.

Anglers have noticed that fish of the
same species caught in the same
stream often differ completely in color
and take protective hues that match
the prevailing local coloring of their
homes. Herr Otto Gottlieb found by a
course of experiments with turbot that
this faculty of changing color in ac-
cordance with the surroundings is
primarily due to the action of light
upon the optic nerve. The light does
not act directly upon the eye, but is re-
flected from such substances as are
around and affects the coloring cells
through the nerve centers of the fish.
Proof of this was obtained by severing
the optic nerve of the turbot, when it
was found that it no longer possessed
the power of changing color.—Pear-
son's.

The Misuse of "Quite."

"Quite" strictly means "completely,"
and is rightly used in such sentences
as "The flower is quite faded." Its
secondary meaning, "very," "to a great
extent," has the authority of good writ-
ers, though such expressions as "quite
young" and "quite hot" have a collo-
quial ring about them. There is, how-
ever, springing up of late the slovenly
practice of employing the adverb
"quite" with a noun—e. g., "quite a
panic ensued." If an adverb can mod-
ify a noun, where is the distinction be-
tween adverb and adjective? As a
matter of fact, the functions of the ad-
verb seem to be encroaching on those
of the adjective.—London Review.

Spain's Orange Groves.

The Spanish orange region extends
over eastern and southern Catalonia,
Valencia, Alicante, Murcia, Malaga and
Seville, and in parts of Valencia and
Murcia the trees now grow in forests,
the soil of the famous Valencian "huer-
ta," lavishly manured with guano, be-
ing the richest in Europe. Here a sin-
gle full grown tree will yield 1,500 and
at times as many as 1,800 oranges in a
season, fruit bearing beginning when
the trees reach their sixth year and in-
creasing until they are twenty, when
degeneration usually sets in.

Wedding Anniversaries.

According to the tradition of ages,
there are fourteen wedding anniver-
saries to be celebrated. These are: First
year, cotton; second year, paper; third
year, leather; fifth year, wooden; sev-
enth year, woolen; tenth year, tin;
twelfth year, silk and fine linen; fif-
teenth year, crystal; twentieth year,
china; twenty-fifth year, silver; thir-
tieth year, pearl; fortieth year, ruby;
fiftieth year, golden; seventy-fifth year,
diamond.

Boxed.

They were returning from a husking
bee."And were there any red ears?" asked
the friend."Oh, yes," responded the girl in the
gingham dress. "I had two when pa
caught that city fellow kissing me."—
Kennebec (Me) Journal.

Industry In His Calling.

Father—And so you want to marry
Mr. Brown, my dear. Well, now, do
you think he shows proper industry in
his calling? Daughter (indignantly)—
I should think so. Why, he's called
nearly every night for a month.

Love's Glowing Fire.

"Wasn't Jack Stone an old flame of
yours?""He was as long as he had money to
burn. After that I fired him."—Cleve-
land Leader.FUNERAL OF
PAUL GRAYREMAINS OF WELL KNOWN CITI-
ZEN INTERRED YESTERDAY
AFTERNOON.The remains of Paul Gray, who com-
mitted suicide Tuesday afternoon at
Cottage Hill, reached the city yester-
day morning, and the body was placed
at rest during the afternoon.The funeral services were conduct-
ed at the family home, by Rev. Freder-
ick Jones, pastor of the First Baptist
church, and there were many friends
and acquaintances present to listen to
the remarks of the pastor upon the
life of the deceased. The service was
one marked with unusual sadness, owing
to the fact that the deceased had
enjoyed the full confidence of the en-
tire community, and leaves a wife and
five small children.The services at the grave were con-
ducted by the Odd Fellows, of which
Mr. Gray was a member, and other
lodges were in attendance. Many
floral tributes of beautiful design were
presented and placed upon the grave.
The business troubles of the deceas-
ed, it is believed, drove him to tempo-
rary insanity, and caused the desper-
ate act.Mr. Wm. S. Crane, of California,
M.D., suffered for years from rheuma-
tism and lumbago. He was finally ad-
vised to try Chamberlain's Pain Balm,
which he did and it effected a com-
plete cure. The liniment is for sale
by all druggists.

MRS. ROWE AT PARK HOTEL.

Mrs. Edw. Rowe has removed from
the Anderson house to the Park Hotel
where she will be glad to have her
customers call on her.

PROTECT YOUR WATER PIPES.

INDICATIONS ARE THAT THE
FREEZE WILL CONTINUE SEVER-
AL DAYS. MEASURES SHOULD
BE TAKEN TO PROTECT YOUR
WATER PIPES.WOOD AND COAL—J. R. KELLER,
PHONE 59.

A Restricted Essay.

The puzzle department of London
Truth called for a competition in ac-
counts of a round of golf containing
no letter "a" or "u." Here is a good
specimen from the many replies re-
ceived:"I know nothing of golf. Some peo-
ple do, or pretend to. However, I visit
the links, for I like to look on. Slow
work, yet good for the liver. They hit
some kind of sphere into holes on the
green, then seek for it. Some find it in
them, some do not. Men who win grin.
Men who lose bless everybody, sotto
voce, being too polite to do so before
people. Women who lose despise the
sie winners. Their verdict is, 'ill
dressed objects,' 'wizenized things,' 'no
chickens.' Men do differently, for when
finished they drink together in good
fellowship, then mizzle—to dine, not
repine."

The Reporter Succeeded.

In New York on one occasion a re-
porter made several vain attempts to
see J. Pierpont Morgan, both at his of-
fice and his residence. Finally his op-
portunity came. He was interviewing
another financier and incidentally came
into possession of the latter's card. He
kept it; then, going to Morgan's resi-
dence, he sent in his own card in com-
pany with that of the financier. The
ruse was successful, and he was shown
into Morgan's presence. When the re-
porter had stated his reason for the
call the financier said: "Do you know,
young man, that at least ten reporters
have tried to see me today with refer-
ence to this question? I have de-
clined to see any of them." The re-
porter smiled and replied, "Yes, sir, I
know that, for I was the whole ten." He
got his interview.

They Were Harmless.

In her book on the poet Whittier,
Mrs. Clafin relates the following anec-
dote: An old Quaker friend visited Mr.
Whittier. He was a bachelor, and when
the hour for retiring came he was
shown to his room. Soon after he was
heard calling from the top of the stairs
in an excited tone: "I think these have
made a mistake. Friend Whittier. I
find female garments in my room!" At
which Friend Whittier replied: "The'd
better go to bed. The female garments
won't hurt thee."the reason we
advertise"old Joe"
whiskeyis
It's worth
advertising
there's merit
behind itbuy it and see
all good
dealers sell it

bluthenthal & bickart

"b. & b."
atlantaA RECORD-BREAKING
SACRIFICE SALE

ECLIPSING ALL FORMER OFFERINGS IN PENSACOLA.

Thursday, Friday and Saturday

will be the Climax of Bargain Offerings.

Nothing will be reserved during the

Sacrifice Sale of Gray & Co.'s Stock.

But each and every department will be replete with special bargain
attr actions that will make it profitable for you to attend the special
sales every day.

Your Money Back If You Can Match These Offerings Elsewhere

Best 36-inch FITCHVILLE BLEACHED DOMES-
TIC, offered at the so-called cost sales at
7½c, our price. 63c10 yards FINE DOUBLE FOLD PERCALES,
regular 10c quality, while it lasts, for... 69c10 yards FIRST CROP BLEACHED DOMES-
TIC for 50c10 pieces 38 and 42-inch WOOL DRESS GOODS,
several colors in the lot, and worth 35 and
39c, now 19c10 pieces FINE IMPORTED WOOL DRESS GOODS,
in Panne Velour, Mannish Tweed, Zibeline,
Broadcloths and Mannish Worsteds effects, for-
merly sold from \$1.50 to \$2.00 per yard, to
close them out quick, your choice for... 89c89c CHANGEABLE ALL-SILK TAFFETAS,
all colors, while they last... 89c75c TAFFETA SILK, good colorings,
Special, 57c\$1.00 BLACK TAFFETA SILK,
to go at 67½c36-inch Black Guaranteed TAFFETA SILK,
former price \$1.19, while it lasts at... 79c10 yards Genuine B. F. C. GINGHAM, nice
dress styles, washable worth 10c yard, for... 69cSPECIAL—Choice styles of First Quality Washable
Edinboro Zephyr Gingham, in 12-yard
patterns, formerly \$1.80 per pattern, now \$1.0825c Extra-Large TURKISH BATH TOWELS,
now 19c8c HUCK and TURKISH TOWELS, now going
at 5c12½c LINEN HUCK TOWELS, less than
cost 8½c35c WHITE OR RED TABLE DAMASK,
only 22c75c and 69c ALL-LINEN TABLE DAMASK,
to go at 52½c90c UNION SATIN IRISH DAMASK,
now 65c10 yards GOOD QUALITY OUTFIT FLAN-
NEL, now 39c\$1.50 GERMAN SATIN DAMASK, Pure
Linen, now \$1.19Ladies' 30c Fine Gauge Black or Brown
HOSE, now on sale for 20cBest 50c FINE LACE HOSE,
only 35cALL LADIES AND CHILDREN'S HOSIERY AT
SPECIAL SACRIFICE PRICES.18c WHITE INDIA LINEN,
now 12½c8c WHITE CURTAIN SCRIM,
now 5c10c WHITE CURTAIN SCRIM,
now 6cALL LININGS NOW GOING AT SACRIFICE
PRICES.

THE ONLY GENUINE SACRIFICE SALE. NOW IS YOUR OPPORTUNITY.

T. H. Lannon & Co.

Druid Money.
Druid money expresses one of the
many plausible ways of refusing to
pay at all, so common to all peoples.
It is the exact equivalent of the Ro-
man phrase to pay on the Greek cal-
ends, which meant never, as the Greeks
had no calendars. Patricius says of the
Druids that they constantly received
money which they promised to return
in another life. Butler in "Hudibras"
refers to this:Like money by the Druids borrowed,
In t'other world to be restored.The same tricks are played in the
eastern as in the western world, for
Purchas in his "Pilgrims" tells us of
certain priests of Peking who barter
with the people upon bills of exchange,
to be paid in heaven a hundredfold.—
London Express.

Avoiding a Quarrel.

On one occasion when interposing in
a quarrel Lord North observed that
there was often far too much readi-
ness to take offense. "That is not my
case," he added. "This very evening
one member who spoke of me de-
scribed me as 'that thing called a minis-
ter.' Well, to be sure," continued Lord
North, here patting his ample sides, "I
am an unwieldy thing. The honorable
member therefore when he called me
a 'thing' said what was true, and I
could not be angry with him. But
when he added 'that thing called a
minister' he called me that thing which
of all things he himself wished most to
be, and therefore I took it as a compli-
ment."

Art Criticism.

Uncle Josh—There was one of them
landscape painters around here yester-
day. Uncle Silas—Well, landscape
painting ought to be a good, healthy
occupation. It keeps a man out of
doors and gives him plenty of fresh air.
—New York Press.

Very Sweet.

Husband (on his wedding tour)—I
want rooms for myself and wife. Ho-
tel Clerk—Suit? Husband—Of course
she is perfectly lovely; the sweetest
girl in the world.

Green Old Age.

Mabel—And did your grandfather live
to a green old age? Jack—Well, I
should say so! He was swindled three
times after he was seventy.PROGRESSIVE
PEOPLErequire their garments to be pro-
gressive also. The want the latest
ideas and styles in fabric, pattern,
cut and fit. That is why they get
their clothing made to order at J.
MENDEL'S. The latest patterns are
now ready. Suits made to order from
\$38.00 to \$50.00. We are ready for
your order.

J. Mendel

28 E. Government Street

Home Industry!

MEANS

Self Help,
Citizenship,

A

Question of Pride.

A

MATTRESS

made in Pensacola should be as good
and worth the standard price you
have paid for years when made else-
where.

DEALERS,

WRITE YOUR WANTS TO

Southern Mattress Co.,
of Pensacola.

BRADFORD'S EVAPORATED

OKRA
Makes the finest Soups and Gumbos.
Sold by all leading grocers,
5 cents per box.THE LEWIS BEAR CO.,
Wholesale Agents, Pensacola, Fla.

A BOY'S BEST FRIEND

IS HIS MOTHER,
but he doesn't always appreciate her
goodness, especially when he grows
into a young man and mamma lau-
ders his linen according to old-fash-
ioned methods. When a man sees the
exquisite color and finish on shirts,
collars and cuffs put on by the New
Method Laundry, he is our patron
forever after.New Method Laundry,
LAWRENCE & BORELLI, Props.,
4, 6, 8, and 10 W. Romana St.
Phone 132.Cottrell
Fine Photographs,
Pensacola,
Florida.